

FOR IMMEDIATE RELEASE
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BBJ Honors Optivior as “Fastest-Growing Private Company”

Annapolis Junction, MD December 1, 2017—Optivior Technologies, LLC, has made the Baltimore Business Journal list again. In a special recognition appearing in a recent issue of The Baltimore Business Journal, Optivior was selected for the following honor:

"Fastest-Growing Private Company in Greater Baltimore "

Stuart Chandler, Optivior’s President & CEO stated: "This recognition is the result of hard work by a lot of Optivior’s stakeholders. Optivior’s business has more than doubled in the past year, and continues to grow as we reach more customers worldwide. The results are based on Optivior’s year-over-year revenue growth, and do not reflect the recent acquisition of Advanced Communications Solutions, Inc. We are excited about our future, and will continue our growth strategy. We are expecting exceptional growth with Avaya in 2018, and we’ve made the necessary investments to maximize our partnership with Avaya."

Optivior has been a Maryland company since 2001, achieving woman-owned status in January, 2013. Optivior’s client list includes the U.S. Government, state, local and Fortune 1000 organizations. Optivior has delivered almost 10,000 solutions worldwide.

In June, Optivior finalized the acquisition of Advanced Communications Solutions (“ACS”). Headquartered in Orlando, ACS is among the nation’s top NEC resellers. Together, Optivior and ACS represent one of the largest independently-owned telecommunications resellers in the United States.

Chandler added, “We are pursuing larger opportunities globally, and have made significant investments in our ability to compete and deliver. Our capabilities and geographic coverage have grown exponentially, and we are beginning to realize some of our strategic investments. We measure ourselves against our potential, not our competition. Being listed as a fast-growing company demonstrates we are on the correct course.”

About Optivior:

Headquartered in Maryland, USA, Optivior is a global leader in enterprise communications solutions and IT services. The company provides unified communications, contact centers, IT products and related services directly and through its partners. Enterprises of all sizes depend on Optivior for state-of-the-art communications that improve efficiency, collaboration, customer service and competitiveness. Optivior is ISO 9001:2015 registered. We have satisfied clients in at least 88 countries.

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